

REQUEST FOR PROPOSAL



COMPRESSED AIR & WATER
SERVICES
FOR PLASTIVISION INDIA 2027
21-25 January 2027
BEC, MUMBAI
Ref No: PVI2027/RFP-T07

Document Fee of Rs. 1000 should be submitted as a cheque / demand draft favouring "AIPMA PLASTIVISION INDIA" along with your RFP Submission.

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About THE ALL INDIA PLASTICS MANUFACTURERS' ASSOCIATION

The All India Plastics Manufacturers' Association – popularly known as AIPMA – Was founded by Industry visionaries 70 years ago making it the old & the largest Apex Body of the Plastic Industry in India, which has expanded and progressed by leaps and bounds in all fields of Plastics having Head Office in most prestigious, centrally located commercial localities in Mumbai, and Regional Offices in Delhi, Chennai, Ahmedabad and Kolkata.

With more than 2500 direct members AIPMA has 22000 members through the Affiliated Associations from all over India, representing more than 175 cities on various segment of the industry such as polymer manufacturers, machinery manufacturers, processors, moulds & dies makers, traders, exporters, manufacturers, processors, moulds & consultants, institutions and many more. 90% of Membership of AIPMA is from MSME Sector.

In its pursuit to achieve the growth excellence, AIPMA organizes National as well as International Seminars, Exhibitions, Lecture Meetings, Conferences, Buyer & Seller Meet, Training Programmes and Trade fairs.

About PLASTIVISION INDIA 2027

The 13th edition of PLASTIVISION INDIA-2027 (a UFI approved event) - International Exhibition and Conference is scheduled from 21st – 25th January 2027 at the Bombay Exhibition Centre, Goregaon, Mumbai with participation from more than 1500+ Companies covering 1,25,000 sqm from 30+ participating countries across the globe.

- Halls 1-6, Hall 2 Bay, Imperial Banquet and Grande A,B,C
- Live Demonstration of Machines for Moulds, Printing & Packaging Products.

SECTION 1: PARTICULARS

TIME SCHEDULE & ADMINISTRATION ARRANGEMENTS

In the RFP particulars as well as the Terms & Conditions, AIPMA – All India Plastics Manufacturers' Association will be referred to as "The Organizers".

Time and Date of Return of RFP: 21 September 2026 at 5pm

B. CONDITIONS APPLYING TO THIS RFP

1. Alterations to RFP

None of the RFP document formats and wording may be altered by the applicant. Any modification that the applicant may consider necessary is to be detailed in a separate covering letter accompanying the RFP. Applicants are responsible for ensuring that they have completed the RFP fully and accurately and that prices quoted are arithmetically correct for the units stated. Any amendments/corrections made by the applicant on their bid should be initialed by them.

2. Receipt of RFP

RFP will be received up to the time and date stated above. Those received before that date will be retained, unopened, until then. Please ensure that your RFP is delivered no later than the appointed time on the due date. The organizer does not undertake to consider RFP received after that time.

3. Acceptance of RFP

By issuing this invitation the organizers does not bind itself to accept the lowest or any RFP. It also reserves the right not to award a contract or to offer more than one contracts without assigning any reason whatsoever.

4. Mandatory Requirements

The RFP documents may include mandatory requirements, which are detailed in this invitation to RFP. It is important that suppliers read these carefully and authorize acceptance of these requirements. Failure to comply with any applicable mandatory requirements will mean exclusion from the selection process.

5. Documentation

The applicant is expected to examine all instructions, forms, terms and specifications in the invitation to RFP documents and check they are complete in all respects. Applicants should submit a full proposal, stating how all the requirements are to be met. The RFP must contain sufficient information to enable the organizers to evaluate accurately any proposed solution. Applicants are requested to answer all questions raised in the RFP document and in the order laid out.

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6. Variants and Qualifications

The Organizers reserves the right to discuss, confidentially, any aspect of the RFP with the respective applicant prior to any award of contract to clarify matters. At any time prior to the deadline for receipt, the organizers may amend the RFP documents. Any such amendment will be notified in writing to all prospective applicants. In order to give prospective applicants reasonable time in which to take the amendment into account in preparing their RFP, the organizers may, at its discretion, extend the deadline for receipt.

You may not alter any of the documents. The applicant may submit to the organizers issues relating to the specification which require clarification. It is the responsibility of the incumbent contractor to advise the organizers of any material facts / information which may have an impact on this project. All final rights for selection & rejection of RFP or Bid will be at the discretion of organising committee of PVI 2027.

7. Agreement

You are further advised that nothing herein or in any other communication made between the organizers and any other party, or any part thereof, shall be taken as constituting a contract, agreement or representation between the organizers and any other party (save for a formal award of contract made in writing) nor shall they be taken as constituting a contract, agreement or representation that a contract shall be offered in accordance herewith or not at all.

8. Confidentiality

The applicant shall treat these documents and the information contained therein as private and confidential, and the fact that an invitation has been issued shall not be disclosed to any third party without the written consent of the organizers. The applicant shall take all necessary precautions to ensure that all confidential information is treated as such and not disclosed or used other than for the purpose of this RFP exercise by the applicant.

9. Services

For all Services and requirements asked for in the RFP, a professional presentation has to be submitted to the organizers. The final quality to be produce shall not deviate from the submitted quality ordered by the organizers.

All bids should be sealed and sent to below mentioned address to:

The Chairman PLASTIVISION INDIA 2027

THE ALL INDIA PLASTICS MANUFACTURERS' ASSOCIATION

2nd Floor, AIPMA House, A-52, Street No. 1,

M.I.D.C. Marol, Andheri (East),

Mumbai - 400 093, Maharashtra, INDIA.

Tel. No. : +91 22 6777 8899

All offers and associated documents must arrive at the above address **no later than:**

17.00 hrs, 21 September 2026

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10. Questions

Any questions or correspondence relating to the RFP or the submission of bids should be submitted by e-mail to:

MR. SUMIT PAL
General Manager
PLASTIVISION INDIA 2027
Email: gm@plastivision.org

11. Contract Award Criteria

The contractor award will be primarily based on value for money. Although value for money is a crucial factor in determining the outcome of the RFP process, evaluating the most cost effective bid will also take into consideration the following criteria before final decision is made:

- Large Scale Exhibition Management experience
- Technical experience
- Quality Outcome
- Logistical Supervising and arrangements
- Resources available
- Project management Skills
- Practicality of proposed Services Execution

12. Any conditions that the contractor may seek to impose shall be excluded and not part of the contract unless each of these conditions has been specifically agreed to in writing by the organizer.

13. All goods supplied to the organizers under any agreement arising out of this RFP shall at the time of sale and delivery conform to all legal requirements and health and safety standards.

14. Notification of Award - The organizers will notify acceptance in writing to the successful applicant. If the contract is agreed on, the organizers will notify successful applicant as soon as possible.

15. Full Service Requirement for Exhibitors

The organizers expect a full service from the rewarded applicant this includes:

- Servicing the organizers before during and after the event on-site
- Expectation of international standards with regards to service, material and knowledge of the staff
- The Services provided should be first class quality, punctuality without any delay and excuse.
- Being one point of contact for the organizers.
- In case of dealing with a third party, complete handling, controlling and supervising of the respective third party has to go via the rewarded applicant – the rewarded applicant will be the one point contact, not the third party.

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- The organisers will not hold any liability whatsoever in respect of third party contract awarded by the applicant.

SECTION 2: PROPOSAL

ALL INDIA PLASTIC MANUFACTURERS' ASSOCIATION (AIPMA) may award the entire project to more than one bidder and give different halls to different contractors.

All quantities are estimated only and payments will be made as per actual usage.

In the area allotted, all bidders will be responsible for:

- a. Completion of work as per agreed timelines.
- b. Place a Booth entitlement sheet on each booth at the time of completion.
- c. Assisting Exhibitors during booth setup and show days for their queries etc.
- d. Studying the floor plans in details and informing ALL INDIA PLASTIC MANUFACTURERS' ASSOCIATION (AIPMA), their staff, or onsite Show Management team for any discrepancies.

All bidders should ensure that:

1. They have adequate quantity of air compressors, pipes, water tanks and other ancillary equipment in excellent condition.
2. They have enough workmen on site for completing the project work as per agreed timelines.
3. They have enough workmen on site for dismantling the site as per agreed timelines.
4. They give complete project execution plan 30 days prior to show build up and have adequate experienced supervisors in each hall to manage the show.
5. They do not take an alternate project requiring similar material requirements at the same time.

Inspection / Inventory Count / Work Completion

1. ALL INDIA PLASTIC MANUFACTURERS' ASSOCIATION (AIPMA) their staff, or onsite Show Management team will carry out Inventory count during the show together with the bidder.

Compressed Air & Water Requirements

1. The bidders are required to supply compressed air and water to various exhibitors as per their individual requirements.
2. The bidders must be aware of existing water tanks / supply sources in NESCO and devise a plan for delivery of the same.
3. All coordination with NESCO shall be the responsibility of the contractor.
4. All liaison work with NESCO to supply water connection shall be the responsibility of the contractor.
5. The proper distribution of water from the available source at NESCO will be the responsibility of the contractor.
6. If any accident occurs in connecting the source of supply or during use of water or other works to any person & the accident results or is likely to have resulted in any injury to the human being the same will be the responsibility of the contractor.
7. No defective material shall be used; if any defective material is found to be used it shall be replaced with new material. The final decision in this regard will be that of ALL INDIA PLASTIC MANUFACTURERS' ASSOCIATION (AIPMA) or its authorised person.
8. Any Damage / Lose /to the NESCO property will be the responsibility of the contractor. In case contractor does not discharge his obligations then the the amount of damage will be deducted from his bill. The decision of ALL INDIA PLASTIC MANUFACTURERS' ASSOCIATION (AIPMA) in this regard will be final & binding upon the contractor.
9. The contractor shall obtain Photo Identity Cards for all their employees, during ALL INDIA PLASTIC MANUFACTURERS' ASSOCIATION (AIPMA) with instructions to show the identity card at the entrance of hall to the security guard.

BOQ – (Unit Rate) - Schedule of Water Supply Services

Sr.	Services	Amount (Rs)
1.	Connection up to Stall by PVC/ GI Pipe (But not to the machine)	
2.	Connecting by PVC/G.I. pipe to machine with accessories & fitting & removing the same after exhibition	
3.	Disposal of waste water to I.C. outside the Hall	
4.	Installation of water storage tank (200 litre)	
	Installation of water storage tank (300 litre)	
	Installation of water storage tank (500 litre)	
	Installation of water storage tank (1000 litre)	
5.	50 mm dia pipe per Running Metre	
	25 mm dia pipe per Running Metre	
	12 mm dia pipe per Running Metre	

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BOQ – (Unit Rate) - Schedule of Compressed Air Services

COMPRESSORS: Complete installation for Compressed Air machines (Hiring Charges, Transportation, Installation, Dismantling, Maintenance of equipment, Electric Connection, Piping & Security)								Unit Rate (Rs)
Sr.	Piston Displacement		Free Air Delivery		Motor power		Tank Capacity	
	lpm	cfm	lpm	cfm	HP	KW	Ltrs.	
AC-01	360	12.7	256	9.0	3.0	2.2	160LTR	
AC-02	605	21.4	443	15.6	5.0	3.7	220LTR	
AC-03	921	32.5	708	25.0	7.5	5.5	220LTR	
AC-04	1228	43.4	950	33.6	10.0	7.5	220LTR	
AC-05	1853	66.4	1390	49.1	15.0	11.0	500LTR	
8mm/ 12mm pressure pipe								
-								

Supplier/Contractor/Agency must submit below mentioned documents along with your offer

- Work Completion Certificate of 3 major projects.

Payment Terms:

- 10% Advance at the time of order confirmation against a Bank Guarantee, 50% on material mobilization on site, Balance within 30 days of show conclusion. AIPMA reserves the right to deduct payments due to delayed delivery and / or poor quality of workmanship.

SECTION 3: TERMS & CONDITIONS

1. Prices Quoted

- a. Prices quoted should cover all relevant Services as defined in the price scheduling terms with all technical specifications as indicated including manpower (as well as those required during the preparation), all travel and stay to the fair venue and on-site set-up and dismantling.
- b. All legitimate costs accruable during the construction period including the set-up to dismantling periods are to be calculated into the prices. Such legitimate costs that are to be considered shall include expenses such as food, taxes, insurance charges, administrative, general costs for set-up / dismantling and applicable transportation and related costs and all ancillaries relevant to the fulfillment of the contract that shall be borne by the contractor.

2. Insurance

It is the contractor's or agency's responsibility to acquire insurance policy with full coverage, especially full accident coverage and also for ensuring additional protection through an insurance policy to cover him, his company permanent & temp staff, and third parties involved against damage of property and personal injury, theft, fire and damages caused during shipping and transportation, during the set-up right through the dismantling period.

3. Safety Instructions

All materials and supplies from set-up to dismantling periods shall be in accordance to the safety regulations of the local fair authorities and / or venue authorities. At the set-up of facilities, especially buildings, all applicable regulations at the event site must be observed.

4. Handing-Over the work

- a. The completed contracted work scopes shall be handed over to the organizers or to the appointed Organizers Representative before the stipulated time given by the Organizers.
- b. In case the contractor is unable to hand-over by the stipulated time as above, for exceeding the time limit, a penalty for non-fulfillment of the contract of Rs. 50,000/hour shall be imposed.

5. Dismantling

The contractor shall ensure that the exhibitor's sub-contractors and / or employees do not remove any item belonging to the organizers, or other parties, from the organizers or premises it uses such as stand. The contractor shall be liable for the cost of any property so removed and shall indemnify the organizers, its HQ and subsidiaries in full against all loss, damage and liability resulting from such removal.

The dismantling should be within official move-out period and has to be completed by the due time according to official show schedule

6. Extra Cost

Any other extra costs that are not explicitly stated in the Call for Quotations-Contract / Technical Specifications shall be calculated, by the contractor, into the Prices in total.

7. General Terms & Conditions:

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- The Contractor / Agency must have sufficient material to execute the job at Bombay Convention & Exhibition Center, Mumbai & shall also submit the following:
 - Name & address of the warehouse where the material is stored (if any).
 - The warehouse / workshop will be inspected by the AIPMA Officials or their representative.
 - Profile of promoters & project team member's
- The contractor shall submit the details of their executing staff with their contact details.
- Contractor / Agency shall give detail of logistic support for transportation of material & man power owned by them or exclusively hired by them for this show.
- List of equipment owned by them for executing the job.
- List of similar work executed by them in the past with the contact detail of organizers
- If the contractor is out sourcing their material the name of the sourcing agency shall be provided.
- Also submit the statutory requirements such as:
 - Registered GST Number
 - Income Tax PAN no.
 - Registration with ESIC
 - Registration with Provident Fund

8. Legal Liability

- The quotation is only valid if it is legally signed without any alterations and completely meets the organizer's call for quotation requirements. All prices are valid until the last dismantling day of the venue is completed and such completion approved by the organisers.
- After awarding of contract, if the contractor's performance does not meet the organizers expectations, the organizer shall reserve the right to terminate the contractor's service, cancel the contract and re-award the contract to another bidder.
- The agency will ensure that the execution of work is carried out to the satisfaction of organiser.
- Rates applicable will be inclusive of to & fro transportation & handling charges.
- All material & supply shall be of BIS specification.
- All liasoning work with Govt. dept. / ground management shall be the contractor's responsibility.
- On successful bidding process selected contractor agency will enter into separate contract having detail rules & regulation.

9. Document Fee

Document Fee of Rs. 1000.00 should submitted as a cheque / demand draft favouring "AIPMA PLASTIVISION INDIA" " along with your RFP Submission

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You can also make payments by Bank Transfer as per below bank details:

NAME:- AIPMA PLASTIVISION INDIA

A/C. NO:- 05432560006318

RTGS/NEFT IFSC:- HDFC0000543

MICR CODE:- 400240002

Bank Name:- HDFC BANK

BRANCH:- AHURA CENTRE

ADDRESS:- AHURA CENTRE GROUND FLOOR, MAHAKALI CAVES ROAD,
ANDHERI(E), MUMBAI-400 093.

Accepted by:

Signature: _____

Date: _____

Name/Designation: _____

For and on behalf of: _____

(NAME OF COMPANY WITH STAMP)

DISCLAIMER

This request for proposal is not an offer by AIPMA (PVI 2027), but an invitation to receive responses from eligible companies for providing services for organising the event. No contractual obligation whatsoever shall arise from the RFP process unless and until a formal contract is signed and executed between AIPMA and the bidder concerned. This RFP is being issued with no financial commitment and AIPMA reserves the right to withdraw the RFP and change or vary any part thereof or foreclose the same at any stage.